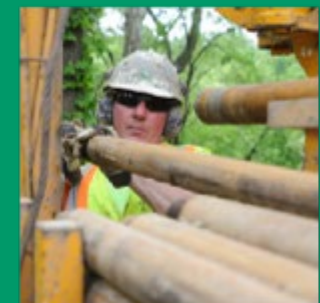


2023-25 DBE GOAL METHODOLOGY VIRTUAL PUBLIC MEETING



WELCOME - WE'RE GLAD YOU'RE HERE!

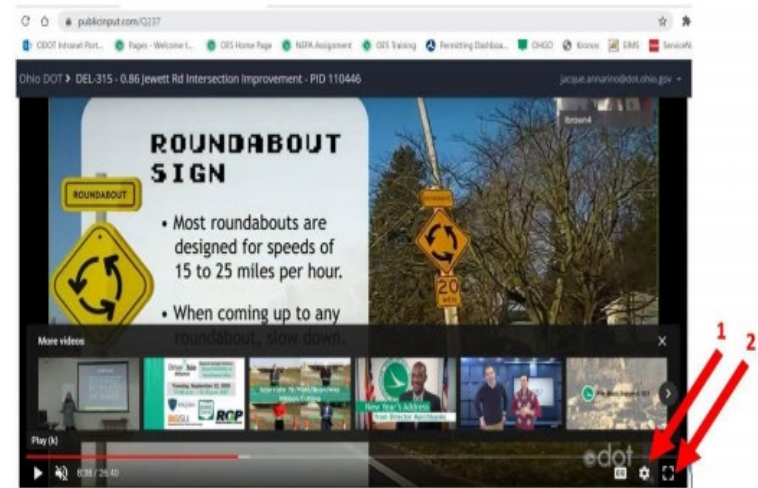
PLEASE TAKE A MOMENT TO READ THE INFORMATION BELOW BEFORE THE MEETING BEGINS:

Audio

- Participants connecting to the meeting through the project website should automatically be connected to audio through the computer speakers/headset or smartphone/tablet/device
 - Participants may choose to listen to the meeting by phone if the connection is bad.
 - If you see presenters talking but do not hear audio try changing your audio connection
 - If that doesn't work use the chat box to send a message to the team to let them know you are not getting sound
- Participants will remain muted until the question and answer session following the presentation

Video

- If the video is not clear, you can adjust video settings by clicking on the settings icon (See 1 below) at the bottom of the screen and selecting the appropriate pixel setting (higher number = better quality). Clicking on the screen icon (See 2 below) to enlarge the window to full screen may help as well.



MEETING GUIDELINES

- This meeting will be recorded.
- All comments are a public record.
- Each commenter allocated two (2) minutes.
- Please be respectful.
- We reserve the right to respond to questions in writing following the meeting.
- If no additional speakers, permitted to speak for an additional two (2) minutes.
- Commenter may follow-up in writing. (This is not a requirement and will not provide the verbal comments additional weight.)

MEETING PARTICIPATION

SPEAK TO THE PROJECT TEAM

Phone - call 855-925-2801 and enter meeting code: 8323

- Press the * key and then press 3 to enter the speaker queue
- You will be prompted when it is your turn to speak
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Voicemail - call 855-925-2801 and enter meeting code: 8323

- Press the * key and then press 2 to leave a recorded voicemail message

SUBMIT WRITTEN QUESTIONS/COMMENTS

Chat - Look for the chat box on the right side of the screen next to the video window

- Type your question or comment in the chat box at any time during the meeting and hit the “submit” button

Email - Outreach@dot.ohio.gov

Online - www.PublicInput.com/ODOTDBE

All comments carry equal weight, no matter how they are submitted.

TODAY'S PRESENTERS



Lynn Stevens
Administrator
Office of Outreach

TODAY'S PRESENTERS



Deborah Green
Administrator
Office of Business & Economic Opportunity

TODAY'S PRESENTERS



David Walker
Accountability Manager
Office of Business & Economic Opportunity

TODAY'S PRESENTERS



Jessie Schmitzer
Compliance Officer
Office of Transit

TODAY'S PRESENTERS



Stacey Verespe
OEI Contracts Coordinator
Ohio Turnpike & Infrastructure Commission

LYNN STEVENS - ADMINISTRATOR
OFFICE OF OUTREACH

DIVISION OF OPPORTUNITY, DIVERSITY, & INCLUSION (ODI)

Lauren Purdy, Deputy Director

<https://www.transportation.ohio.gov/wps/portal/gov/odot/about-us/divisions/opportunity-diversity-and-inclusion-division>

Office of Business & Economic
Opportunity
Deborah Green, Administrator

DBE & SBE
Certification
DBE Reporting
DBE, EDGE Goal Setting
DBE Supportive Services
On the Job Training
(OJT) Program

Office of Civil Rights Compliance
Kathleen LaPlace, Administrator

Prevailing Wage
Certified Payroll
Commercially Useful
Function (CUF)
Monitoring
Title VI
Americans with
Disability Act (ADA) /
Section 504

Office of Outreach
Lynn Stevens, Administrator

Statewide, Regional,
District DBE, SBE, MBE,
EDGE Resources
ODOT, Business
Community Resources
DBE & Small Business
Webinars, Workshops,
Events
Workforce Diversity &
Inclusion

OFFICE OF OUTREACH CONTACTS



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Outreach Manager*

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Administrator

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*Northeast Regional
Outreach Manager*

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*Southwest Regional
Outreach Manager*

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Lorraine Stevens

*Central Regional
Outreach Manager*

ODOT Districts 5, 6 & 10
(614) 466-3437

lorraine.stevens@dot.ohio.gov

MAILING LISTS & ODI

- Bi-weekly construction bid opportunities with goal information

Sign up for one or more of ODOT's Division of Opportunity, Diversity, and Inclusion Outreach List Topics

Receive timely emails on STATEWIDE bid information (includes details on upcoming ODOT Let and Local Let construction projects!) and/or REGIONAL monthly newsletters, upcoming events and workshops, certification information, civil rights regulations, and more.

Check the box(es) for your choice below, enter your email address & name and hit submit to sign up!

- Monthly Newsletters

STATEWIDE LIST:

ODI Outreach Bid Opportunities

REGIONAL LISTS:

ODI Outreach from the Northwest Region

ODI Outreach from the Southwest Region

ODI Outreach from the Northeast Region

ODI Outreach from the Central/Southeast Region

Email address*:

Your name:(optional):

Submit

- [ODI OUTREACH](#)

- <https://www.transportation.ohio.gov/programs/outreach/resources/contacts>

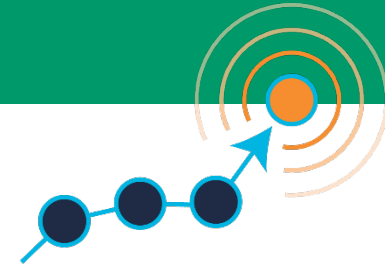


CONTACT EMAIL

Outreach@dot.ohio.gov

DEBORAH GREEN - ADMINISTRATOR
OFFICE OF BUSINESS & ECONOMIC OPPORTUNITY

ABOUT TODAY'S MEETING

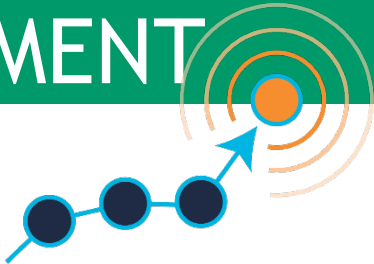


- Common interests:
 - Fair, equitable and healthy business environment for ALL ready, willing, and able contractors
- Future focus: FFY 2023-2025
 - Recognize, understand, learn from past
- Comments welcome and encouraged

HIGHWAY DBE GOAL

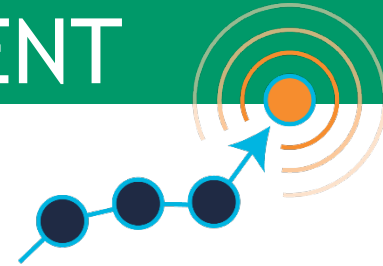
METHODOLOGY FOR DESIGN AND CONSTRUCTION PROJECTS

MID-YEAR FFY 22 DBE GOAL ATTAINMENT



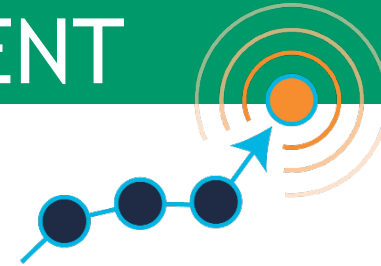
	Goal	Current Awards/ Commitments	Difference
Overall	15.6%	11.7%	-3.9%
Race Conscious	10.4%	7.8%	-2.6%
Race Neutral	5.2%	3.9%	-1.3%

PAST 3 YEARS' DBE GOAL ATTAINMENT



	FFY 19	FFY 20	FFY 21
Race Conscious	6.86%	7.23%	6.57%
Race Neutral	4.40%	3.93%	6.63%
Total	11.26%	11.16%	13.20%

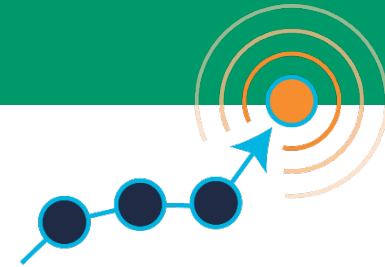
PAST 3 YEARS' DBE GOAL ATTAINMENT



	FFY 19	FFY 20	FFY 21
Race Conscious	\$54.01M	\$67.46M	\$76.45M
Race Neutral	\$34.66M	\$36.70M	\$77.17M
Total	\$88.7M	\$104.2M	\$153.6M

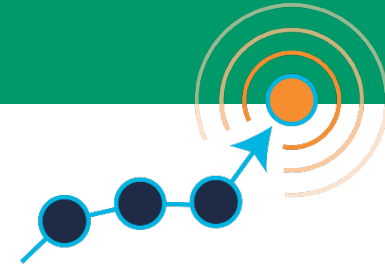
(Amounts represent federal share only)

RACE-CONSCIOUS PARTICIPATION



- Obtained by applying DBE contract goals to federally-assisted contracts
- Read as “race- and gender-conscious”

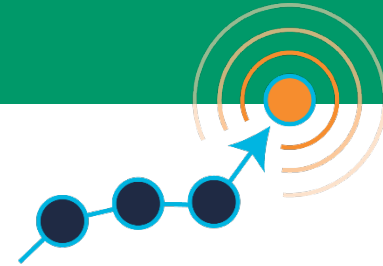
RACE-NEUTRAL PARTICIPATION



- Prime awards to DBEs
- DBE subcontracts “not for goal”
- When a project has a DBE goal, that portion of a DBE’s subcontract exceeding the amount of the subcontract “for goal”

DAVID WALKER - ACCOUNTABILITY MANAGER
OFFICE OF BUSINESS & ECONOMIC OPPORTUNITY

METHODOLOGY



$$\frac{\text{Potential DBE Contract Elements (Ready, Willing, Able)}}{\text{All Contract Elements}} = \text{Base Figure } \%$$

BASE FIGURE FOR RELATIVE POTENTIAL DBE AVAILABILITY

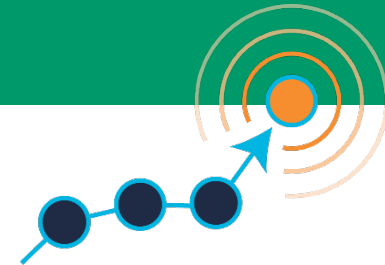
Availability Percentage Relative to All Firms			
	Construction	Professional Services	Weighted Average
Black American	5.1%	5.4%	5.1%
Asian Pacific American	0.4	2.4	0.6
Subcontinent Asian American	0.8	1.7	0.8
Hispanic American	0.3	0.8	0.3
Native American	3.7	0.4	3.6
White Woman	10.0	8.3	9.9
TOTAL POTENTIAL	20.2%	19.0%	20.2%
Industry Weight	95%	5%	



HOW HAS IT CHANGED?

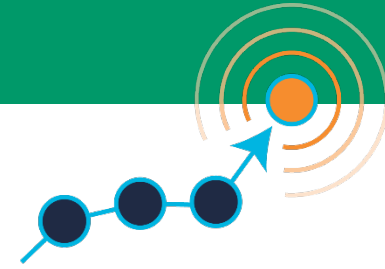
Availability Percentage Relative to All Firms			
	Construction	Professional Services	Weighted Average
Black American	-1.3%	-0.7%	-1.3%
Asian Pacific American	-0.3	+1.5	-0.1
Subcontinent Asian American	+0.7	+1.3	+0.7
Hispanic American	-0.1	-8.1	-0.6
Native American	+3.2	-0.4	+3.1
White Woman	+2.8	+3.3	+2.8
TOTAL POTENTIAL	+5.0%	-3.1%	+4.6%
Industry Weight	95%	5%	

BASE FIGURE - DESIGN AND CONSTRUCTION CONTRACTS



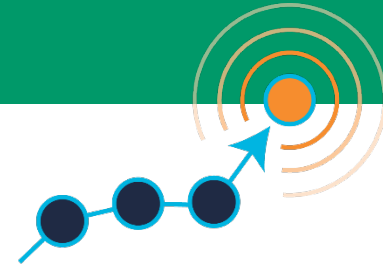
20.2%

STEP 2 ADJUSTMENT - DESIGN AND CONSTRUCTION CONTRACTS

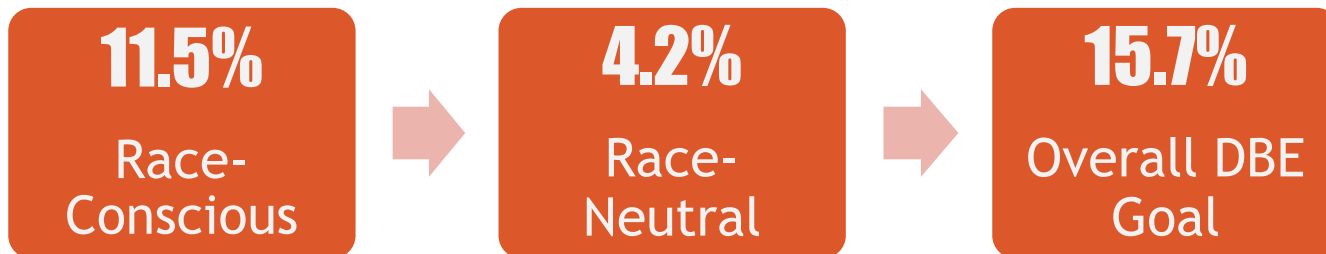


- Median past participation in FFY 19-21: 11.3%
- Average 20.2% and 11.26% to get...

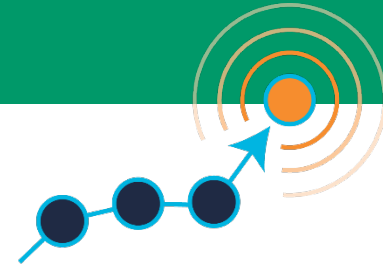
OVERALL DBE GOAL - DESIGN AND CONSTRUCTION CONTRACTS



15.7%



RACE-NEUTRAL MEASURES FOR INCREASED UTILIZATION



- Business Development Program
- Mentor Protégé Program
- Supportive Services
- SBE Program
- DBE Orientation Sessions
- Development Goal (for consultant services)

JESSIE SCHMITZER - COMPLIANCE OFFICER
OFFICE OF TRANSIT

TRANSIT DBE GOAL AND METHODOLOGY

WHO ARE ODOT'S TRANSIT SUBRECIPIENTS?

Rural Transit

- General public transportation
- Some fixed route but most demand response

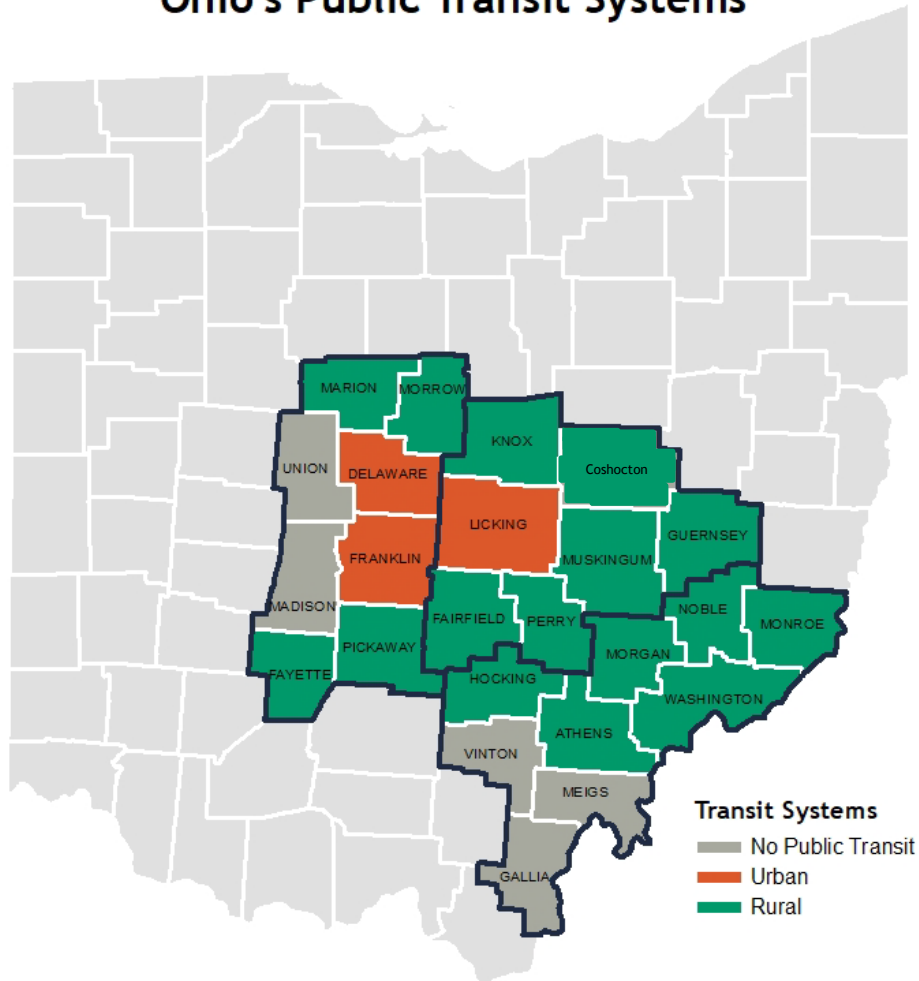
Specialized Transportation

- Non-profit organizations & public agencies
- Seniors and individuals with disabilities

GoBus Rural Intercity Bus Service

TRANSIT IN CENTRAL & SE OHIO

Ohio's Public Transit Systems

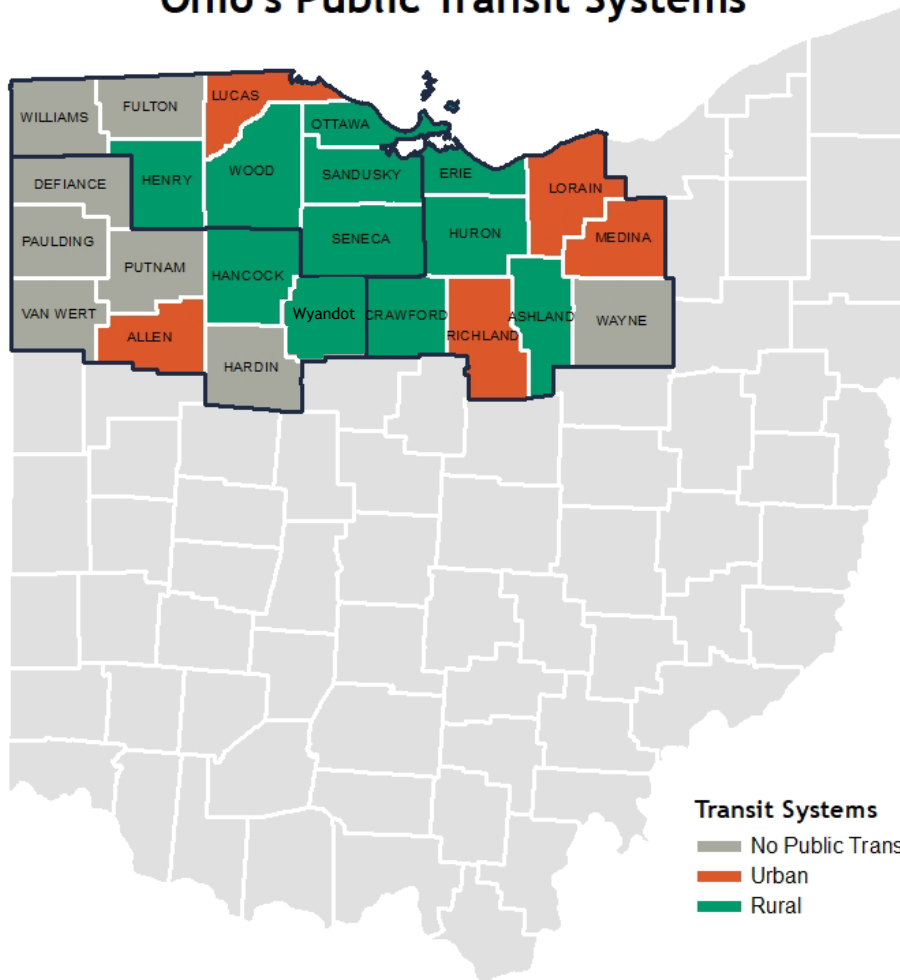


- 14 Rural Public Transit Agencies
- Specialized Transportation Agencies
- GoBus Rural Intercity Bus Service



TRANSIT IN NW OHIO

Ohio's Public Transit Systems

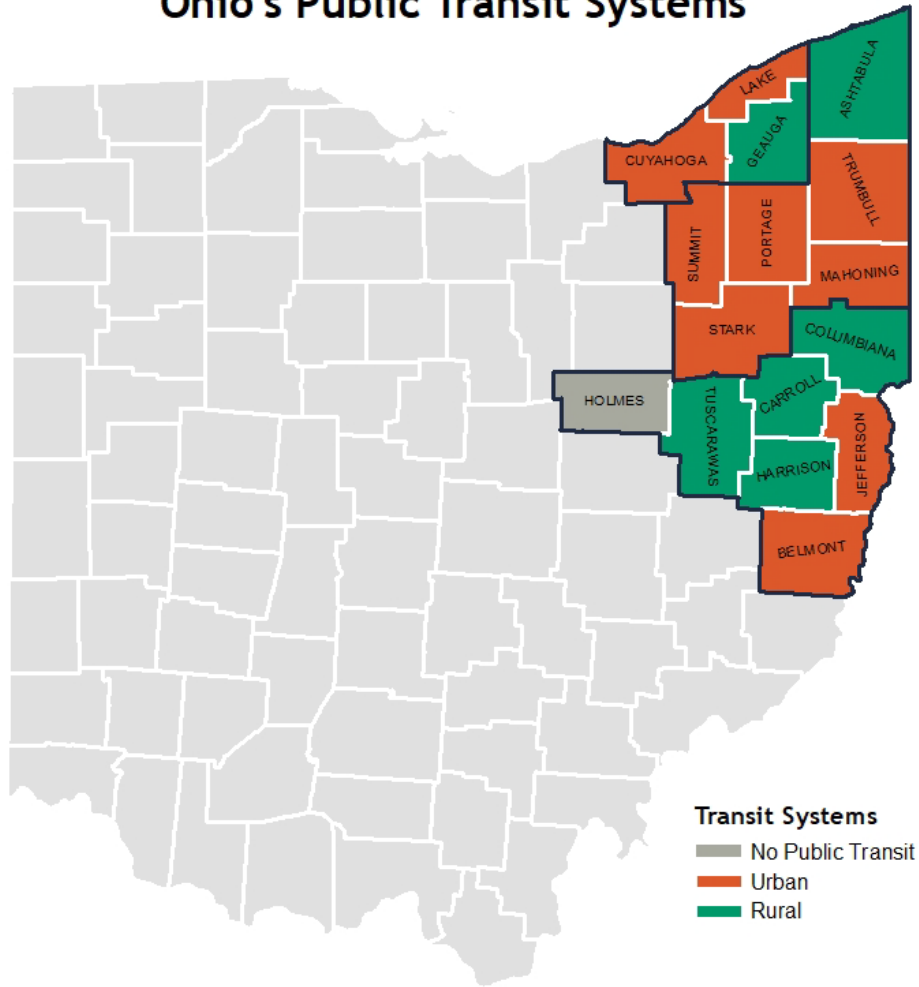


- 9 Rural Public Transit Agencies
- Specialized Transportation Agencies
- GoBus Rural Intercity Bus Service



TRANSIT IN NE OHIO

Ohio's Public Transit Systems

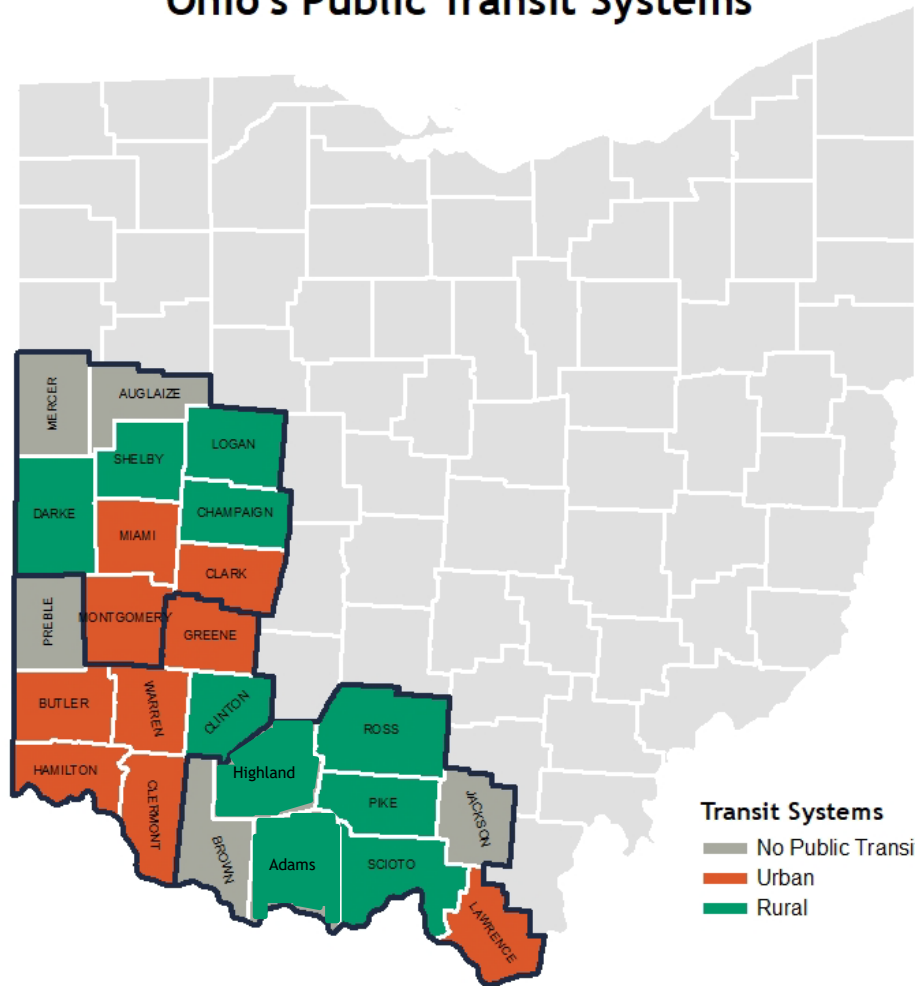


- 6 Rural Public Transit Agencies
- Specialized Transportation Agencies
- GoBus Rural Intercity Bus Service



TRANSIT IN SW OHIO

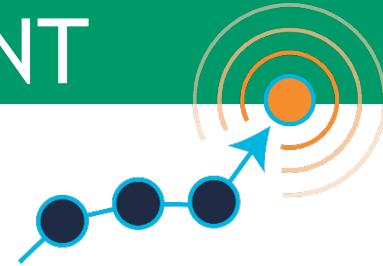
Ohio's Public Transit Systems



- 9 Rural Public Transit Agencies
- Specialized Transportation Agencies
- GoBus Rural Intercity Bus Service



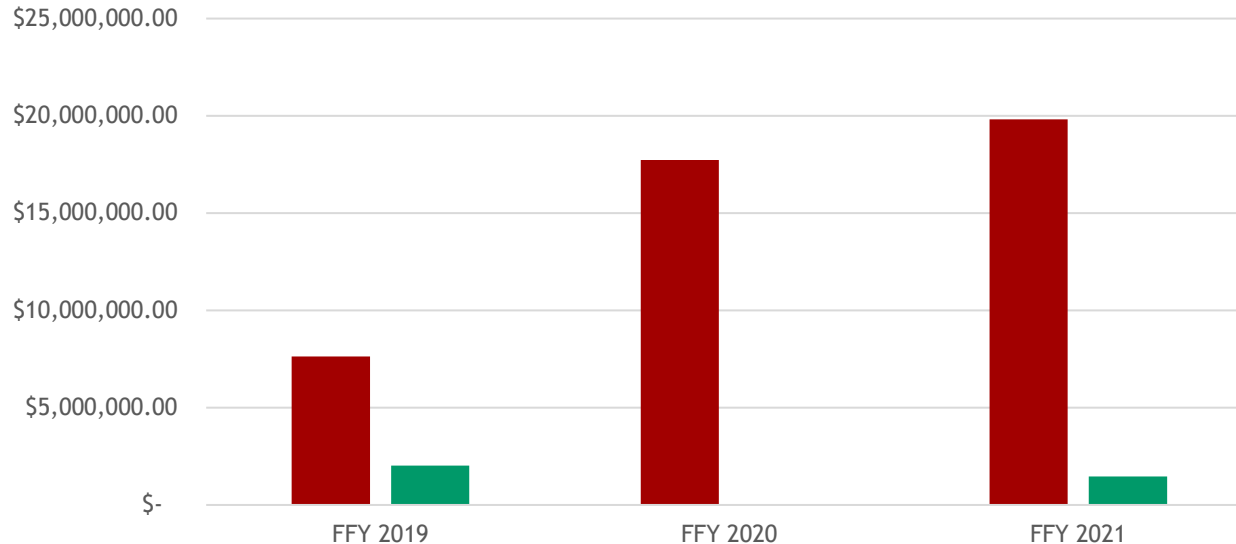
PAST 3 YEARS DBE GOAL ATTAINMENT



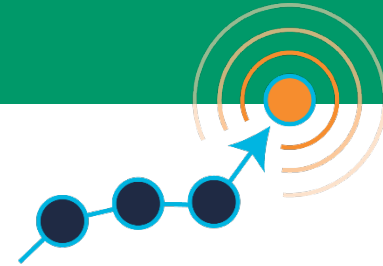
	FFY 19	FFY 20	FFY 21
Race Neutral	26.45%	0.01%	7.32%
DBE Goal	7.70%	7.87%	7.87%

PAST 3 YEARS DBE PARTICIPATION

	FY 19	FY 20	FY 21
DBE Participation	\$2M	\$1.5K	\$1.4M
Non-DBE	\$7.6M	\$17M	\$19.8M



METHODOLOGY

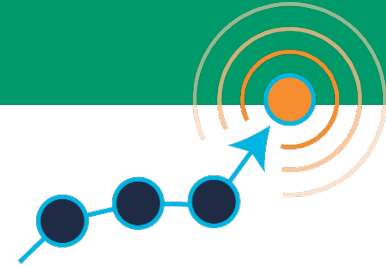


$$\frac{\begin{array}{l} \textit{Potential DBE} \\ \textit{Contract Elements} \\ \textit{(Ready, Willing, Able)} \end{array}}{\begin{array}{l} \textit{All} \\ \textit{Contract} \\ \textit{Elements} \end{array}} = \textit{Base Figure \%}$$

METHODOLOGY

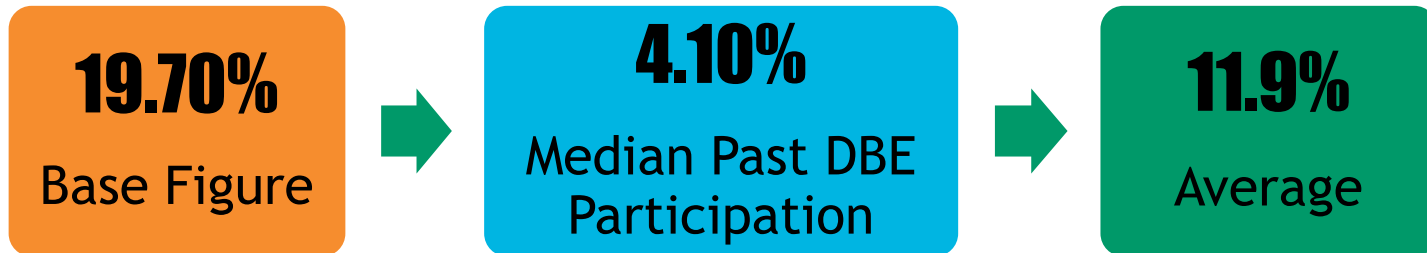
- Contact and procurement data from transit providers and ODOT Office of Transit for the past three years
- Vendor data & relevant types of work
- Contract type and subindustry of projects

OVERALL DBE GOAL



11.9%

FFY 2023 – 2025



STACEY VERESPE - OEI CONTRACTS COORDINATOR
OHIO TURNPIKE & INFRASTRUCTURE COMMISSION



Business Inclusion Program

Overview of SBE Program.



Business Inclusion Program

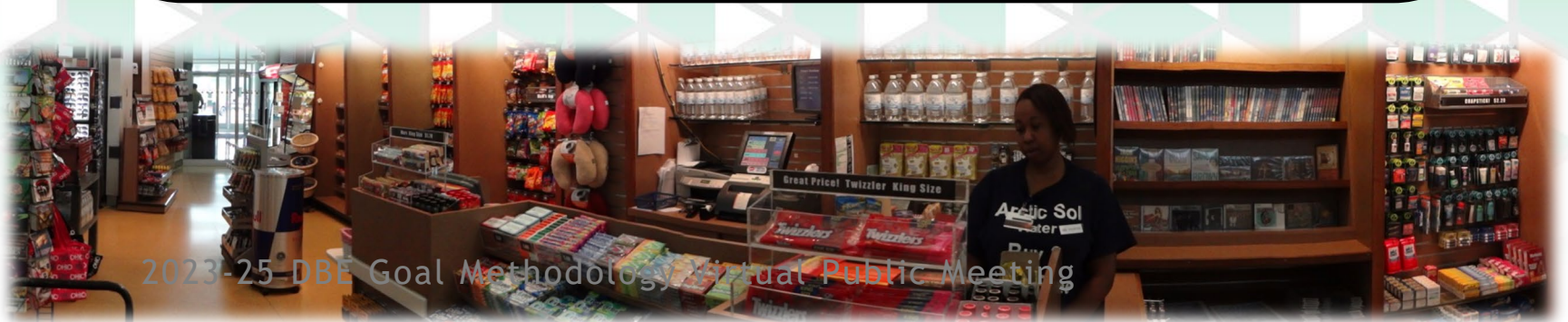
Overview of Goal Setting.

1. Information for Request for Contract
2. Factors to Set Suitable Goal



Business Inclusion Program

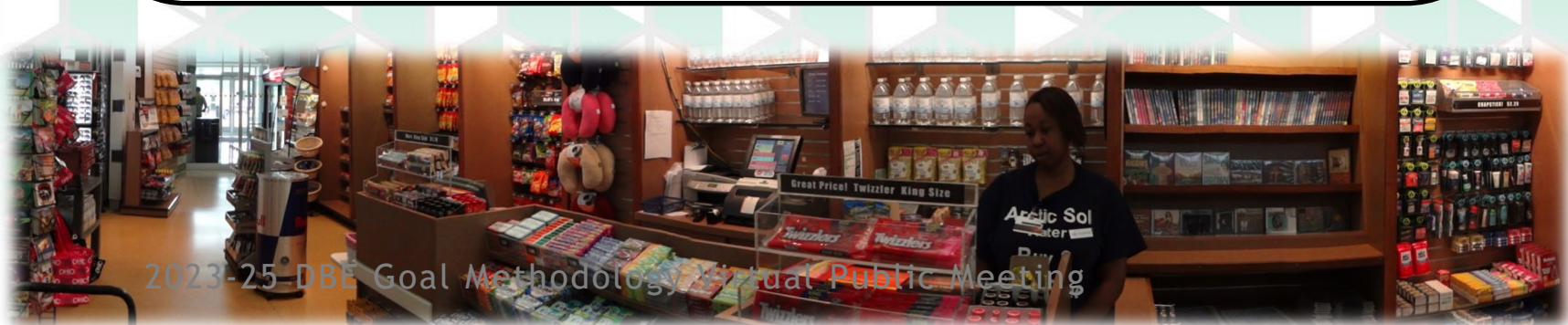
Professional Services: Design and Material Testing Contracts



Business Inclusion Program

What's next?

1. Small Business Opportunity Program
2. Availability Study
3. 2022 New Resolution



QUESTION & COMMENT SESSION

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TO SUBMIT COMMENTS AFTER THE MEETING

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Comments will be accepted through July 8, 2022 as follows:

Online: www.PublicInput.com/ODOTDBE

Email: Outreach@dot.ohio.gov

Call: 614-644-8436

Mail to: Ohio Department of Transportation
Division of ODI - Mail Stop 3270
1980 West Broad Street
Columbus, Ohio 43223